



Best African
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Building Africa's Digital Future



Cross Border Challenges



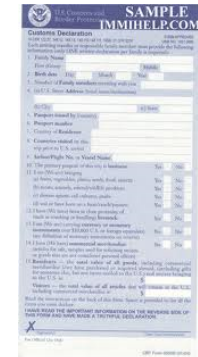
- Distances are vast – thousands of kilometers
- Terrain is often tough, lacking power, security, and infrastructure needed for regeneration / repeating
- The regulatory and legal compliance issues can be hard to navigate
- Some rare cases can be conflict zones or have trade restrictions



Travelling Across a Border

You need

- A valid document to be present on both sides of the document (Passport + Visa)
- A means of travel (Plane, Train, car)
- Proof of payment of that means of travel (ticket, vehicle log book)
- To declare any goods you carry across and pay appropriate taxes
- A reason to go (holiday, business etc)



You might need or useful to have

- Yellow Fever Certificate
- Local currency in the country you go to
- Local currency to spend when you get there
- Different clothes and equipment appropriate to the weather/climate and activity you are going to do





Connecting Network Across a Border

You need

- A valid licence to operate appropriate telecoms services on both sides of the border
- A means of crossing the border (road route, rail route, overhead lines, undersea cable)
- Permission to cross the land on either side (often involves various different landowners and authorities)
- Respective companies either side charge for services and pay the appropriate taxes
- A reason to cross the border (consumer demand or business case)

You might need or useful to have

- Environmental permissions
- Supply services to the authorities at the border posts who want network connectivity
- Special permissions or treaties in certain very special cases
- Services that people/operators on the other side want to buy



Technical Innovation



- Liquid has worked with vendor Ekinops to deploy very long DWDM spans with no active repeaters needing facilities and power
- Demonstrated up to 430 km using Ultra Low Loss fibre
- Deployed 310km single span on existing fibre with many other long spans planned and under construction
- Supports multiple 10 Gbps wavelengths with upgrade paths to 100G
- Decrease opex power and maintenance costs
- Remove points of failure



A World Without Borders



With the cross border challenges solved, opportunities exist

- It becomes possible to build a network within a single administrative domain under a single ASN
- The prices come down, due to lack of half circuit charges
- Finger pointing between suppliers evaporates, one supplier, one contract with SLA and a single point of contact
- Regulatory issues are not a concern for the end user or consumer with a single entity managing the services



And the Possibilities Become Realities



Liquid Telecom African
MPLS Network



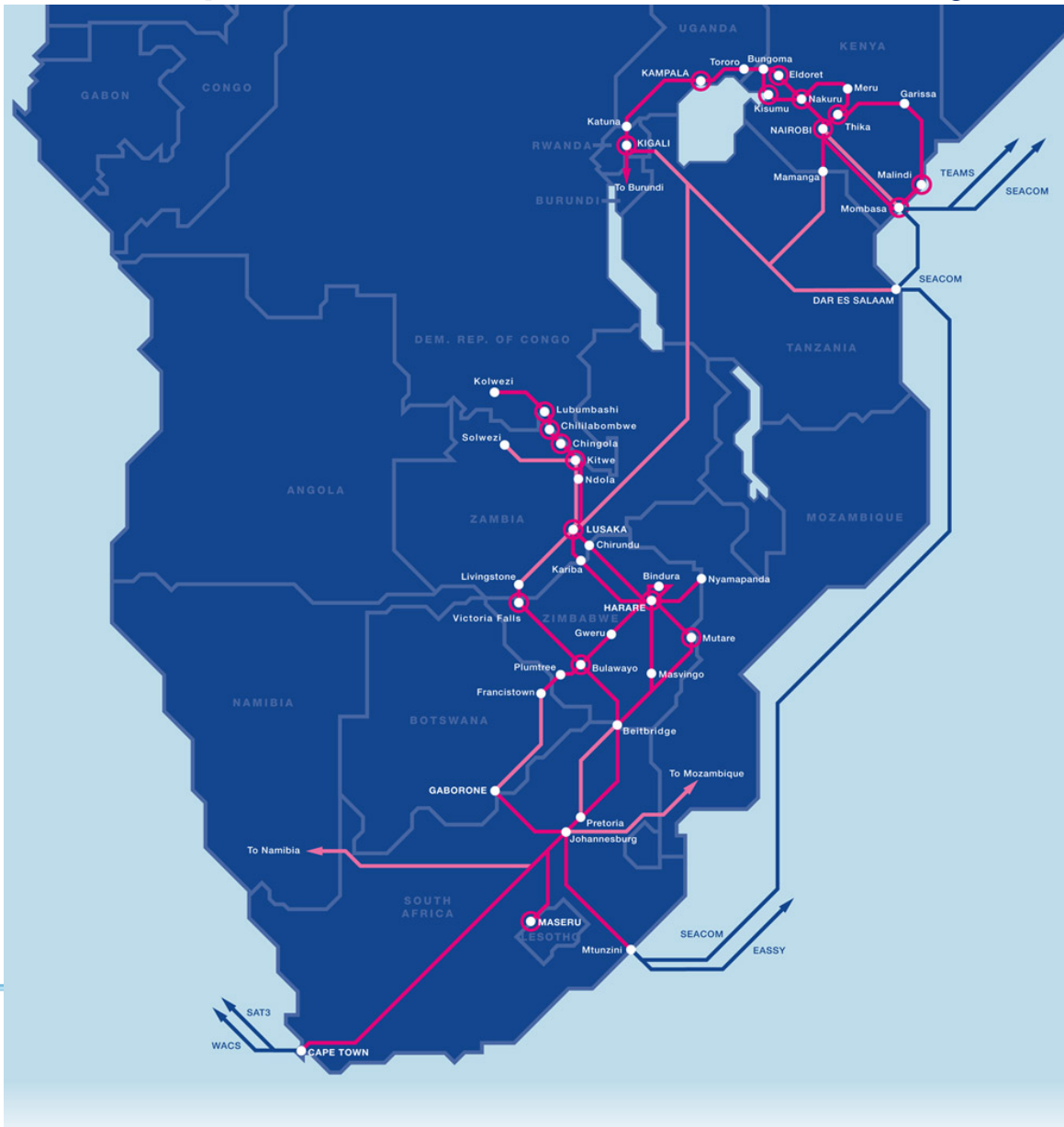
What is available today



- Circuits (SDH, Ethernet) are available from between South Africa, Zimbabwe, Zambia, Tanzania, Kenya, Uganda and Rwanda, with Lambda's and new territories on the way.
- Transit of traffic between countries in Africa no longer needs flow via London – From the network here today to the Liquid network in Kenya takes just 76ms and does not leave the continent.
- Content is already being fed cross border in Africa – very high percentage of total internet content is flowing out of South Africa into East Africa without leaving the continent.
- A customer buying IP transit in one location gets access to the peering routes fed into the network from exchanges across East and Southern Africa.
- Layer 2 and Layer 3 VPN infrastructure between multiple African countries is already available.



Liquid Telecom Connectivity Map



- Active connections to 5 sub sea cables.
- Redundant routes.
- One Network.



BUILDING AFRICA'S NEXT GENERATION NETWORK

Thank you



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